



TWO HALF-DAY MASTERCLASSES

**FINANCIAL AND
ACCOUNTING
SKILLS FOR
LAWYERS**

**BOOKABLE
SEPARATELY OR
ATTEND THE
FULL DAY**

*Morning: Sharpening Your Financial Skills -
Understanding Financial Accounts*

Afternoon: Valuations and Taxation Issues for Lawyers

Organised by Television Education Network Pty Ltd
.....

Radisson Hotel & Suites, Sydney | Friday 8 November 2019
.....



The professional development specialists

Morning Masterclass:

Sharpening your Financial Skills: Understanding Financial Accounts

CHAIR: KEITH REILLY, FINANCIAL REPORTING CONSULTANT, SYDNEY

9.00- 9.05am

Introduction and welcome

9.05 - 10.00am

Session 1: Getting the Balance Right: Navigating Key Financial Statements

Accounting issues arise in many different areas of the law. From an M & A transaction to a family law property dispute, and from an allegation of fraud to conducting due diligence on the sale of a business, lawyers need to have at least a basic understanding of accounting concepts and associated analytical skills. In this session you will gain an understanding of core financial statements, their content and how to interpret and analyse them:

- The fundamental principles of double entry accounting
- Understanding the accounting relationships between income and liabilities and expenses and assets
- Understanding and reading a profit and loss/income and expenditure statement
- Understanding and reading a balance sheet/statement of financial position
- Key balance sheet ratios to measure company health
- Identifying balance sheet weaknesses - goodwill, capitalised expenditure, IP rights etc.
- Understanding a cash flow statement and the relationship between profit and cash - a review of common non-cash items

Speaker: Andrew Chen, Senior Partner, Findex (Australia), Sydney

10.00 - 10.10am Panel Comments and Questions

10.10.- 10.15am

Short Break

10.15 - 11.05am

Session 2: Financial Reporting: The Regulatory Overlay

Preparing financial reports used to be simple, but successful ruses by the unscrupulous have resulted in successively more restrictive layers of regulation to ensure the accuracy of financial reporting. This presentation is designed to provide a high level understanding of the rules and regulations surrounding financial reporting.

- Some key concepts explained
 - Accounting standards - what are they and who has to comply
 - Audit - what is it and how does it work
 - Financial disclosure
 - Financial reporting
- Small business financial reports - what reliance can you place on them?
- Listed entities financial reporting -
 - Compliance with accounting standards
 - The audit
 - Form of financial reports
- Large closely held entities - what must they comply with?
- Charities and not for profits - regulation of their financial reports
- Problem accounting standards and what to watch for:
 - Leasing standard
 - Asset impairment standard

Speaker: Sylvia Wallace, Partner – Business Advisory & Assurance, Pitcher Partners, Sydney

11.05 - 11.15am Panel Comments and Questions

11.15– 11.35am Networking Break and Morning Tea

Morning Masterclass:

Sharpening your Financial Skills: Understanding Financial Accounts

11.35am - 12.20pm

Session 3: From Theory to Practice: A Financial Skills Case Study

Knowing the theory is the first step towards understanding financial statements, but being able to practically utilise the information for the purposes of issue identification, advising, forward planning and negotiating can make all the difference when servicing your clients. Through the use of an in-depth case study, this session will give you the tools to:

- Identify, search and review financial and accounting data
- Analyse the financial position and health of a business from its financial statements, including ratios and potential risks
- Work out cash flows and value to determine ongoing viability and future concerns
- Spot irregularities and warning signs in statements and other documents
- Understand how changing circumstances, such as interest rate fluctuations, can impact a financial situation
- What to do and who to call - dealing with fraud, insolvency, breach of reporting or other obligations

Speaker: Andrew Chen, Senior Partner, Findex (Australia), Sydney

12.20 - 12.30pm Panel Comments and Questions

12.30 - 1.15pm Luncheon

Afternoon Masterclass: Valuations and Taxation Issues for Lawyers

**CHAIR: LANCE CUNNINGHAM,
NATIONAL TAX DIRECTOR, BDO,
SYDNEY**

1.15 - 2.05pm

Session 4: Making Dollars and Sense out of Business Valuations

Whether advising a party in property proceedings in the Family Court, considering damages claims involving the purchase of, or actions affecting the value of, a business, or navigating the sale or purchase of a business, business valuations can be an important consideration in a lawyer's practice. However, business valuations are tricky, and mistakes can be costly. This session examines the key valuation issues involved with businesses and business entities and covers:

- Identifying relevant interests – distinguishing the business value from the value of the entity conducting the business; consideration of types of ownership interest – shares, units, partnership interests, contingent interests as beneficiaries.
- When should you obtain a third party valuation?
- Meaning of “value” – ‘market value’ vs ‘value to the owner’
- Understanding various valuation methodologies and terminology – asset based approaches v earnings based approaches
- Considering less than 100% interests – discounts for lack of control and marketability
- Inalienable personal goodwill
- Valuation red flags to consider

Speaker: Trevor Vella, Director, Trevor Vella & Co., Northbridge, NSW

2.05 - 2.15pm Panel Comments and Questions

2.15 - 2.45pm

Session 5: Capital Gains Tax for Lawyers - General Principles

CGT is a complex tax which can bite you when you least expect it. Other than those who practice in tax, lawyers need to understand the general principles. But, most importantly, you need to be familiar with the most common situations in legal practice which have CGT implications and that is the focus of the next two sessions.

- How it works in general
- Key concepts - Cost base
- Key concepts - CGT Event
- CGT discount - who and how
- Gain forms part of assessable income
- CGT losses
- The rollover concept - how it works

Speaker: Susan Young, Principal, Susan Young Tax Training, Brisbane

2.45 - 2.55pm Panel Comments and Questions

2.55 – 3.15pm Networking Break and Afternoon Tea

Afternoon Masterclass: Valuations and Taxation Issues for Lawyers

3.15 - 4.15pm

Session 6: Capital Gains Tax for Lawyers - Common Scenarios

Your client will not want to pay any CGT. It's your job in common commercial transactions to be able to recognise CGT issues in transactions so that you can seek expert advice on them before it's too late! This session explains the CGT implications of common situations confronting lawyers.

- Common situation 1 - deceased estates (20 mins)
 - Main residence exemption
 - Two year extension - how it works
 - Death rollover - general
 - Testamentary Trusts
- Common situation 2 - family law settlement (20 mins)
 - Relationship breakdown rollover - how it works and to whom it applies
 - Transfer of ownership of company
 - Transfer of ownership/control of a trust
 - Transfer of assets out of entities to a party to the relationship
- Common situation 3 - business and investment restructures (20 mins)
 - Fiddling with trusts - being aware of the E events - effect of vesting - changing vesting date and beneficiaries
 - Fiddling with company ownership
 - Can you use a rollover?
 - Can you use the small business CGT concessions?

Speaker: Susan Young, Principal, Susan Young Tax Training, Brisbane

4.15 - 4.25pm Panel Comments and Questions

4.25 - 5.25pm

Session 7: Division 7A: A Primer for Lawyers

Division 7A is designed ultimately to tax loans and transfers of property from private companies to their shareholders or associates as if the loans or gifts were dividends. Both loans and transfers of property are defined in very broad terms and can easily catch the unwary or uninformed. And the reach of Division 7A extends in oblique ways to certain trust distributions as well. This session covers the basics of Division 7A before canvassing a series of common situations which you are likely to strike in practice.

- General principles (20 mins max)
 - How a typical franked distribution works
 - The philosophy of Division 7A
 - Loans - financial accommodations, debt forgiveness
 - Payments and transfers of property
 - To whom - broad meaning of "associate"
 - UPEs to bucket companies
 - Consequences of application - unfranked dividend
- Alternatives to Division 7A
 - Repay the loan by the due date
 - 7 year, 10 year and 25 year loan agreements
- Common situation 1 - relationship breakdown - property settlement
 - Commissioner's power to treat dividend as franked
 - Transfer of assets out of a private company
 - Forgiveness of Div 7A loan
- Common situation 2 - business sale and reorganisation
 - Dealing with outstanding Division 7A loans
 - Dealing with unpaid present entitlements to bucket companies
- Common situation 3 - deceased estates
 - What happens on the death of the borrower?
 - Division 7A liabilities of deceased estates

Speaker: Susan Young, Principal, Susan Young Tax Training, Brisbane

5.25 - 5.35pm Panel Comments and Questions

5.35pm Conference Close

GENERAL INFORMATION

Conference Registration Fee

The registration fee includes attendance, online access to the conference papers and refreshment breaks and lunch. These masterclasses can be booked as 2 separate half day conferences or you can attend for the whole day.

Masterclass Papers

TEN no longer provides printed copies of conference papers at its events. Access to the papers will be available online to all delegates in the lead-up to the masterclass (as the papers become available), during the masterclass and for 30 days after the conference. The papers will be available in .pdf format for easy download to your local computer or portable device.

At the masterclass TEN will supply printed copies of the PowerPoint presentations used at the masterclass.

CPD - Lawyers

Morning masterclass – **3 CPD** units (substantive law)

Afternoon masterclass – **4 CPD** units (substantive law)

One-day masterclass – **7 CPD** units (substantive law)

The Masterclass Venue

Radisson Hotel & Suites

72 Liverpool St, Sydney

Web: <https://www.radisson.com/sydney-hotel-ns-2000/ausydney>

Masterclass Dress

Smart casual attire is suitable. (*note: the temperature in the conference room varies depending on where you are sitting. Light attire is generally OK, but it is advisable that you bring a jacket/long sleeved top in case you need it.*)

Cancellation Policy

Cancellations must be received in writing at least 10 days prior to the masterclass for a 85% refund. Substitute delegates accepted at any time.

Masterclass Terms

Program subject to change without notice. The information and views presented in the masterclass are not necessarily those of TEN and participants rely on these at their own risk. TEN is not responsible for any financial or other losses incurred by delegates or for injury or damage to persons or property. TEN's maximum liability for masterclass cancellation or any other loss or liability is the refund of the registration fee paid.

TEN is not responsible for financial loss incurred by you as a result of the cancellation or postponement of the conference as a result of strikes, natural disasters, and other Acts of God such as volcanic ash clouds in Australian airspace. We therefore strongly advise you to take out travel insurance if your attendance plans involve air travel or other significant travel to the conference venue.

© 2019 Television Education Network Pty Ltd. All rights reserved. The program for this conference is copyright and may not be reproduced in any form without the prior written consent of the copyright owner.

REGISTRATION FORM – TAX INVOICE*

Registration is simple; complete the form below and fax or post your registration to us or register online.

Television Education Network Pty Ltd, (ABN 19 052 319 365)

GPO Box 61, Melbourne, Victoria 3001

Fax (03) 9670 0588 Phone (03) 9670 2055 Enquiries Jenna Pickrell

Register online: <http://www.tved.net.au> – go to CONFERENCES

Please register me for **Sharpening Your Financial Skills for Lawyers: A Half Day Masterclass** to be held in Sydney on Friday 8 November 2019 [conf code: SXFN0V19M]

Early Bird Registration – for registrations made on or before 18 October 2019 - **\$495** (\$450 + \$45 GST)

Full Price Registration – **\$605** (\$550 + \$55 GST)

Please register me for **Valuations & Taxation Skills for Lawyers: A Half Day Masterclass** to be held in Sydney on Friday 8 November 2019 [conf code: SXFN0V19A]

Early Bird Registration – for registrations made on or before 18 October 2019 - **\$495** (\$450 + \$45 GST)

Full Price Registration – **\$605** (\$550 + \$55 GST)

Please register me for **Financial & Accounting Skills for Lawyers: A One Day Masterclass** [both the morning and afternoon sessions with lunch included] to be held in Sydney on Friday 8 November 2019 [conf code: SXFN0V19]

Early Bird Registration – for registrations made on or before 18 October 2019 - **\$880** (\$800 + \$80 GST)

Full Price Registration – **\$1100** (\$1000 + \$100 GST)

The papers from this conference will be available in electronic form only approximately 1 week after the masterclass has been held. You can pre-order the papers now online via our website at www.tved.net.au. The papers are **\$165** (\$150 + \$15 GST) [Code: PSXFN0V19].

Multiple registration discount? If you would like to send more than one person from your company to this masterclass, please ask Jenna about the discounts available for multiple registrations: The more you send, the greater the discount. jenna@tved.net.au or phone (03) 8601 7729.

Fill out personal details on next page ...

REGISTRATION FORM – TAX INVOICE*

Personal Details

Mr/Mrs/Miss/Ms First Name

Middle Init.....Last Name

Preferred Name for nametag *(if different from above)*

Position

Firm Name

Email

Postal Address

Phone Mobile

Payment

I enclose cheque for \$..... payable to **Television Education Network Pty Ltd**

Visa Bankcard American Express Mastercard

--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

Name on Card Expiry Date/.....

Cardholder's Signature:

* Note: This form will be a Tax Invoice for GST when you make a payment.